## ENDEAVOUR HOLDINGS LIMITED Chairman's Report

I am pleased to report on the financial performance of Endeavour Holdings Limited (EHL) for the first quarter period ended July 31, 2020.

The Covid-19 pandemic continued to negatively affect the business environment in the country and the health regulations remained in place during the first quarter to combat the spread of the virus. Our primary strategy was to work closely with all our tenants by providing support to assist them through this difficult period to ensure their survival. A conscious decision was taken at the beginning of this pandemic to share in the financial burden by providing rental cuts and other relief measures ranging from various levels of waivers and deferrals. The result of which has also negatively impacted our profits but we are all in this together. We remain committed to our valued stakeholders in this journey

Our first quarter included the month of May 2020 when the country was still under the national shut down which started in March 2020. From June 1, 2020 there was a phased resumption of business activities with various restrictions and guidelines on operations and opening hours that continued into July 2020.

Consequent to the above, the after tax profits decreased by \$3.0M (34%) from \$8.5M in July 2019 as compared to \$5.5M in July 2020.

Revenue decreased by \$6.1M (27%) from \$22.9M for quarter ended July 2019 to \$16.8M for the quarter ended July 2020.

This was due to extended concessions granted primarily to tenants in Price Plaza Mall.

Rental expenses decreased by \$0.9M from \$5.7M for quarter ended July 2019 to \$4.9M for quarter ended July 2020 due to cost reduction exercises carried out to alleviate the effects of reduced income. Operating expenses increased by \$0.5M as the Company has made provisions for Expected Credit Losses in keeping with the requirements of IFRS 9.

The reduction in taxes of \$2.2MM from \$2.7M at July 2019 to \$0.5M at July 2020 was due to the reduced tax rate of 10% for listed SMEs.

Total assets decreased by \$19M from \$915M at July 2019 to \$896M at July 2020 due to investment properties revaluations made at financial year end April 2020.

Non-current liabilities have fallen from \$318M in July 2019 to \$292M in July 2020 as debt payments have been made. Current liabilities fell by \$4.7M, as both trade and taxation payables have been reduced.

The increased equity of \$11M resulted from share capital raised by the IPO in December 2019.

While the effects of the pandemic on the economy and the business environment are still being felt, EHL is continually monitoring and adapting its operations in order to minimize the impact of the pandemic on its performance. The Company believes that its strong asset base and its strong relations with its tenant base will continue to help mitigate the impact on the Company, its shareholders and its stakeholders during this challenging period.

On another note, the Company advises that on October 9, 2020 notice was received from Trinbago Commercial Development Company Limited, the operators of MovieTowne, of its intention to vacate the leased premises at Price Plaza, Chaguanas with effect from October 31, 2020. The Company is in the process of considering the impact of the foregoing on its financial statements and on its shareholders, as well as seeking legal advice on the matter. Further information will be provided in due course as more information becomes available.

EHL remains confident that during the coming months restrictions will continue to be lifted and there will be a return to some semblance of normalcy for the business environment and the country.

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October 14, 2020

# Endeavour Holdings Limited Statement of Financial Position (Expressed in Trinidad and Tobago Dollars)

(Expressed in Trinada una Tobago Dollars)			
	UNAUDITED	UNAUDITED	AUDITED
	As At	As At	As At
	31st July	31st July	30th April
	2020	2019	2020
	\$	\$	\$
Assets			
Non-Current Assets	p.		
Investment Properties	837,600,000	863,800,000	837,600,000
Property, plant and equipment	1,039,640	208,305	801,171
	838,639,640	864,008,305	838,401,171
Current Assets			
Trade and other receivables	19,485,219	21,939,284	17,450,997
Cash and cash equivalents	38,101,302	29,502,835	31,530,019
	57,586,521	51,442,119	48,981,016
Total Assets	896,226,161	915,450,424	887,382,187
Equity and Liabilities			•
Equity attributable to equity holders of			
the company			
Share capital	43,058,438	32,003,200	43,058,438
Maintenance reserve fund	4,407,401	4,030,223	4,313,107
Retained earnings	502,857,253	503,284,400	497,313,823
Total Equity	550,323,092	539;917,823	544,685,368
			211,000,000
Non-Current Liabilities			
Deferred income tax liability	50,668,060	48,209,229	50,100,687
Borrowings	241,891,969	269,901,359	241,803,973
	292,560,029	318,110,588	291,904,610
Current Liabilities	•		
Due to related parties	526,437	571,794	840,079
Borrowings	28,461,538	28,461,538	28,461,538
Trade and other payables	20,004,731	21,570,455	15,422,603
Taxation payable	4,350,334	7,418,226	6,067,989
	53,343,040	58,022,013	50,792,209
Total Equity and Liabilities	896,226,161	915,450,424	887,382,187
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Director

Date: October 14, 2020

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## Endeavour Holdings Limited Statement of Comprehensive Income

(Expressed in Trinidad and Tobago Dollars)

Targe cocca in Trimada dha Tobago Bonaro,	UNAUDITED	UNAUDITED	AUDITED
	3 Months Ended	3 Months Ended	Year Ended
	31st July	31st July	30th April
	2020	2019	2020
	\$	\$	\$
Revenue from contracts with customers	16,891,671	22,985,040	88,417,695
Rental Expenses	(4,860,257)	(5,752,720)	(22,638,524)
Net Rental Income	12,031,414	17,232,320	65,779,171
Other Income Fair value adjustment on investment property Other income	- - - 58,856	- 75,541 75,541	(26,200,000) <u>281,660</u>
Expenses Administrative Operating	(405,886) (934,927) (1,340,813)	(494,095) (456,412) (950,507)	(25,918,340) (2,111,095) (3,486,147) (5,597,242)
Operating Profit Finance costs Profit before income tax Taxation Current Deferred taxation	10,749,457	16,357,354	34,263,589
	(4,178,449)	(4,550,554)	(17,742,786)
	6,571,008	11,806,800	16,520,803
	(460,156)	(2,715,246)	(7,561,904)
	(567,422)	(630,470)	(2,521,878)
	(1,027,578)	(3,345,716)	(10,083,782)
Profit for the period	5,543,430	8,461,084	6,437,021
Other comprehensive income	-	-	-
Total comprehensive income	5,543,430	8,461,084	6,437,021
Earnings per share  Basic earnings per share including fair value adjustment on investment properties  Basic earnings per share excluding fair value adjustment on investment properties	\$ 0.17	\$ 0.26	\$ 0.20
	\$ 0.17	\$ 0.26	\$ 0.99

## Endeavour Holdings Limited Statement of Changes in Equity

(Expressed in Trinidad and Tobago Dollars)

	Share Capital \$	Maintenance Reserves \$	Retained Earnings \$	Total Equity \$
Period ended 31st July 2019	·	•	•	•
Balance At 1st May 2019	32,003,200	3,935,929	494,823,316	530,762,445
Total comprehensive Income for the period				
Profit for the period Transfer to maintenance reserve	_	- 94,294	8,461,084	8,461,084 94,294
Transfer to manner and reserve	-	34,234	_	34,234
Transactions with owners in their capacity as owners  Dividends for the period				
Other comprehensive income for the period	-	-	-	-
Balance At 31st July 2019	32,003,200	4,030,223	503,284,400	539,317,823
Year ended 30th April 2020				
Balance At 1st May 2019	32,003,200	3,935,929	494,823,316	530,762,445
Total comprehensive Income for the year				
Profit for the year Transfer to maintenance reserve	-	- 170	6,437,021	6,437,021
transfer to maintenance reserve	-	377,178	-	377,178
Transactions with owners in their capacity as owners				
Issue of shares Dividends for the period	11,055,238	_	(3,946,514)	11,055,238 (3,946,514)
Other comprehensive income for the period	-	-	-	(3,340,314)
Balance At 30th April 2020	43,058,438	4,313,107	497,313,823	544,685,368
Period ended 31st July 2020				
Balance At 1st May 2020	43,058,438	4,313,107	497,313,823	544,685,368
Total comprehensive Income for the period				
Profit for the period Transfer to maintenance reserve	-	- 04.204	5,543,430	5,543,430
transfer to maintenance reserve	-	94,294	-	94,294
Transactions with owners in their capacity as owners				
Issue of shares Dividends for the period	-	-	<del>-</del>	<del>-</del> -
Other comprehensive income for the period	-	-	-	-
Balance At 31st July 2020	43,058,438	4,407,401	502,857,253	550,323,092
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#### Endeavour Holdings Limited Cashflow Statement

(Expressed in Trinidad and Tobago Dollars)

	UNAUDITED 3 Months Ended 31st July 2020 \$	UNAUDITED 3 Months Ended 31st July 2019 \$	AUDITED YEAR ENDED 30th April 2020 \$
Cash flows from operating activities			
Profit before income tax	6,571,008	11,806,800	16,520,803
Adjustments for:			
Fair value adjustment on investment properties Finance costs	- 4,178,449	4,550,554	26,200,000
Loss on disposal of asset	4,170,443	4,350,354	17,742,786
Depreciation	39,750	447,651	508,925
Operating profit before working capital changes	10,789,207	16,805,005	60,972,514
Increase/(decrease) in trade and other receivables	(2,034,222)	(2,683,148)	1,805,139
(Decrease)/Increase in trade and other payables	494,270	6,238,902	35,917
Decrease in due from related party	-	9,685	9,685
Increase/(decrease) in due to related party	(313,642)	(122,474)	145,811
Net cash generated from operations	(1,853,594)	3,442,965	1,996,552
Interest paid	(2,592)	(4,550,551)	(17,323,502)
Tax paid	(2,177,813)	(2,265,677)	(8,462,570)
Net cash inflow from operating activities	6,755,208	13,431,742	37,182,994
Cashflow from investing activities			
Purchase of property, plant and equipment	(278,219)	<u></u>	(654,140)
Cashflow from financing activities	<u> </u>		
Proceeds from issue of shares	-	-	11,055,238
Repayment of borrowings	•	-	(28,461,536)
Transfer to maintenance reserve fund	94,294	94,294	377,178
Dividend paid	-		(3,946,514)
Cash provided by financing activities	94,294	94,294	(20,975,634)
Increase in cash and cash equivalents	6,571,283	13,526,036	15,553,220
Cash and cash equivalents at beginning of the period	31,530,019	15,976,799	15,976,799
Cash and cash equivalents at end of the period	38,101,302	29,502,835	31,530,019

## **Endeavour Holdings Limited**

## Notes to the summary financial statements for the quarter ended 31st July, 2020

The accompanying notes are an integral part of these financial statements.

#### 1) Basis of Accounting

These summary financial statements have been prepared by Management in accordance with International Financial Reporting Standards.

#### 2) Significant Accounting Policies

The principal accounting policies used in the preparation of these summary financial statements are consistent with those used in the preparation and disclosed in the audited financial statements for the year ended 30th April, 2020.